



Green Century Capital Management, Inc.

**President
Position Announcement**

Green Century Capital Management, Inc. (Green Century) manages the environmentally responsible Green Century Funds. Founded and wholly owned by non-profit environmental advocacy organizations, Green Century is dedicated to promoting an environmentally sustainable economy.

The Green Century mission:

- Provide environmentally responsible investing opportunities for those who care about the planet
- Promote corporate environmental responsibility through a comprehensive shareholder advocacy program
- Support the advocacy and public interest work of Green Century's founding non-profit organizations by generating revenue to fund their programs

Since Green Century's founding in 1991, the Funds have grown to \$75 million in assets. The challenge for Green Century and its next President is to significantly grow the Funds' assets, to the \$500 million level and beyond.

The Position:

Green Century seeks an entrepreneurial manager to develop and implement strategies that will propel Green Century's growth. The President will work cooperatively with Green Century's owners, the firm's experienced staff and the Board of Trustees of the Funds to create and execute plans for Green Century's future. The President will be a visionary strategist as well as a team player and effective leader.

The President will also lead Green Century's marketing efforts and marketing team, implementing tried and proven strategies while developing new means to promote the Funds and their growth. The President will also seek to open new channels for marketing the Funds. The President will be the primary public spokesperson for Green Century.

We are seeking an energetic leader who is passionate about changing environmental policies and corporate behavior through the force of the investment marketplace and targeted shareholder advocacy and corporate campaigns.

GREEN CENTURY CAPITAL MANAGEMENT, INC.

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www.greencentury.com

Responsibilities include:

- Develop strategies to grow the Green Century Funds, including but not limited to expanding the number of mutual funds offered within the Green Century family; provide strategic analysis and input on the future direction of the organization; present recommendations to Green Century's owners and the Funds' Board of Trustees
- Conduct outreach efforts to organizations and institutions committed to promoting a sustainable future
- Lead Green Century's marketing efforts and team, including:
 - Develop marketing strategies, conduct periodic market research, prepare and oversee the marketing budget
 - Collaborate with Green Century's partners on marketing initiatives
 - Supervise and, as needed, recruit and train marketing staff
- Represent and promote Green Century to the socially responsible and mainstream investment communities; attend, prepare materials for, and speak at conferences and other events
- Work cooperatively with Green Century's operations, compliance and advocacy staff
- Prepare presentations for and dialog with the Funds' Board of Trustees

Qualifications and Experience:

- Ten or more years of marketing or development and management experience, preferably in the socially responsible investing movement and/or with environmental advocacy organizations or foundations. Candidates with effective management experience in non-profit organizations, government or other businesses will be considered.
- Knowledge of mutual funds and other financial products.
- Enthusiasm for and knowledge of environmental issues; commitment to promoting environmentally responsible organizations.
- Experience with non-profit and advocacy organizations preferred.
- Excellent communication skills; very strong writing and analytic skills.
- A team orientation that combines collegiality and creativity with a drive and ability to motivate others.
- Willingness to work at Green Century's Boston-based office and to travel.
- Bachelor's degree required; advanced degree preferred.

Salary and Benefits:

Salary will be commensurate with experience as well as the responsibilities of the position and in accordance with Green Century's non-profit ownership. Green Century offers a comprehensive benefits package, including fully paid individual and subsidized family health care coverage, a 401k retirement plan, educational loan assistance and an opportunity to participate in the firm's disability insurance plan.

Additional Information:

Please visit www.greencentury.com

To apply:

Interested candidates should send a resume and cover letter in confidence to:

info@greencentury.com

Please indicate in the subject line: Green Century President Candidate

Green Century Capital Management, Inc. is an equal opportunity employer