

[Sample of the letter sent to 14 major corporations regarding their memberships in trade associations that oppose climate legislation]

October 13, 2009

NAME
President and CEO
COMPANY
ADDRESS
CITY, STATE ZIP

Dear NAME:

We are writing to applaud COMPANY for its significant achievements in corporate responsibility and sustainability, particularly with respect to climate change. As investors, we are also writing to express our concern over the glaring contradiction between the company's position and that of the U.S. Chamber of Commerce (Chamber) on this critical issue.

The Center for Political Accountability, a nonpartisan advocacy group promoting corporate political transparency and accountability, has highlighted this misalignment as posing risks to companies and their shareholders and has urged companies to take steps to address this contradiction, in conjunction with investors.

We commend COMPANY for the leadership position it has taken on environmental issues such as climate change. Your company is a member of US Climate Action Partnership (USCAP) and Pew's Business Environmental Leadership Council (BELC), actively supports climate legislation, and has made multiple public statements that demonstrate COMPANY's commitment to sustainable business.

On the other hand, COMPANY is a member of the Chamber, a trade association that has played a particularly antagonistic role in climate negotiations and holds a view counter to those of USCAP and BELC. The Chamber has even gone so far as to propose a "Scopes monkey"-like trial challenging the science around global warming, while the scientific community has concluded that the evidence of global climate change demands a swift and urgent response to reduce pollution.

The Chamber's position and active voice on climate change are especially embarrassing for numerous members who are proactive leaders on reducing greenhouse gases and limiting their negative impact with respect to climate change. Furthermore, while some companies, including COMPANY, have articulated a business rationale for a national policy that reduces greenhouse gas emissions, their membership in the Chamber is sending a starkly contradictory message. Shareholders and the media are becoming increasingly aware of the misalignment between a company's stated policies and positions and those of its trade associations. As investors we urge

COMPANY to integrate its political spending and association memberships with its publicly stated, forward looking policy and positions on climate change.

We are pleased to see the growing number of companies that have announced their disagreement with the Chamber. Apple, PNM Resources, Exelon and PG&E recently quit the Chamber and Duke Energy withdrew its membership from National Association of Manufacturers. Other companies, including Johnson & Johnson and General Electric, have publicly stated that the Chamber does not represent their position on climate change. In addition, Nike resigned from the Chamber Board. We urge COMPANY to also make its voice heard on this critical issue.

There are a number of ways concerned companies can respond including:

- Withdrawing COMPANY's membership from the Chamber or resigning from the Chamber's Board
- Declaring in a public letter that COMPANY does not share the basic position of the Chamber on climate change and that it has informed the association of its very different position
- Asking that the Chamber publicize on its website that COMPANY does not share the same view on climate change
- Disclosing the portion of the company's payments to trade associations and politically active organizations that are used for political purposes
- Requesting a credit or refund of the portion of COMPANY's payments to the Chamber that have been used to lobby on climate change

As COMPANY clearly understands, the time for action on climate change is now. It is critical that companies such as COMPANY take a position of industry leadership to address this game-changing problem. We hope COMPANY will demonstrate its leadership on the climate issue by taking urgent action to highlight your opposition to the Chamber on climate change. To follow up on this request please contact Tim Smith of Walden Asset Management at tsmith@bostontrust.com or 617-726-7155 or Emily Stone of Green Century Capital Management at estone@greencentury.com or 617-482-0800.

Sincerely,



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Timothy Smith
Senior Vice President
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Bruce Freed
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Rob Thomas
President
Social(k)



Susan Vickers, RDM
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Bruce Herbert, AIF
Chief Executive
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Margaret Weber
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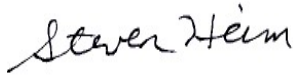
Julie Fox Gorte
Senior Vice President
Pax World Management Corp



Adam Kanzer
Managing Director & General Counsel
Domini Social Investments



John Gonzalez
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North American Passionist
JPIC Office



Steven Heim
Director of Social Research and Advocacy
Boston Common Asset Management



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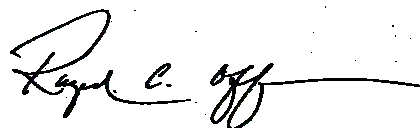
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Conrad Mackerron
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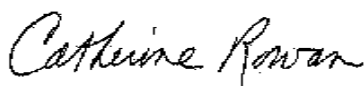
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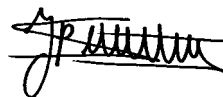
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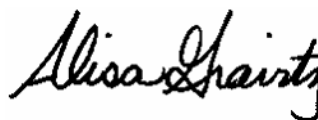
Rev. Daniel Dorsey
President
The Home Missioners of America



Jan Schalkwijk, CFA
President
JPS Global Investments



Marie Gaillac
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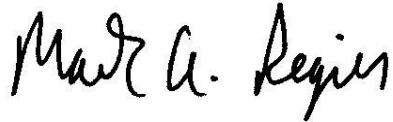
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cc: INVESTOR RELATIONS